RESEARCH REPORT

# Effect of 3 months and 12 months of financial incentives on 12-month postpartum smoking cessation maintenance: A randomized controlled trial

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## Abstract

**Background and aims:** Offering financial incentives is effective for smoking cessation during pregnancy. We tested the effectiveness of financial incentives for maintaining postpartum cessation, comparing 12-month and 3-month incentives with each other and with usual care (UC).

**Design, setting and participants:** This study was a pragmatic, multi-centre, three-arm randomized controlled trial involving four English, National Health Service, stop smoking services. A total of 462 postpartum women (aged ≥ 16 years) took part, who stopped smoking during pregnancy with financial incentives, validated as abstinent from smoking at end of pregnancy or early postpartum.

**Interventions:** Interventions comprised (i) UC; (ii) UC plus up to £60 of financial voucher incentives offered to participants and £60 offered to an optional significant-other supporter, over 3 months postpartum, contingent upon validated abstinence ('3-month incentives'); or (iii) UC plus '3-month incentives' plus £180 of vouchers offered to participants over 9 months postpartum, contingent upon abstinence ('12-month incentives').

**Measurements:** Primary outcome: biochemically validated abstinence at 1 year postpartum. To adjust for testing all comparisons between groups with equal precision, $P < 0.017$ was necessary for significance. Secondary outcomes: self-reported and validated abstinence at 3 months postpartum; self-reported abstinence at 1 year postpartum.

**Findings:** Primary outcome ascertainment: abstinence was 39.6% (63/159) 12 months incentives, 21.4% (33/154) 3 months incentives and 28.2% (42/149) UC. Adjusted odds ratios [95% confidence interval (CI)] = 12-month versus 3-month incentives OR = 2.41 (95% CI = 1.46−3.96), $P = 0.001$; 12 months versus UC 1.67 (1.04−2.70), $P = 0.035$; 3 months versus UC 0.69 (0.41−1.17), $P = 0.174$. Bayes factors indicated that for 12-month versus 3-month incentives and 12 months versus UC there was good evidence for the alternative hypothesis, and for 3 months versus UC there was good evidence for the null hypothesis.

**Conclusions:** This randomized controlled trial provides weak evidence that up to £300 of voucher incentives over 12 months is effective for maintaining smoking abstinence

postpartum compared with usual care. There was good evidence that 12-month incentives are superior to those over only 3 months, for which there was no evidence of effectiveness relative to usual care.

## INTRODUCTION

More women stop smoking during pregnancy than at any other time; approximately half are likely to cease smoking 'spontaneously' [1]. This is an opportunity to help women stop smoking permanently. Most women who cease smoking in pregnancy say they wish to remain abstinent [2]. However, up to three-quarters are likely to return to smoking within 6 months of giving birth [3], increasing their risks of smoking-related illness and mortality [4, 5] as well as their children's risks of passive smoking [6] and of becoming smokers [7]. Also, there are marked health inequalities, as women with lower socio-economic status and education are more likely to relapse [8]. Reducing postpartum return to smoking may be one of the few interventions that can reduce health inequalities in early life. A review of 15 trials assessing interventions for reducing postpartum return to smoking, focusing on education and counselling, found no significant benefit of the interventions [9]. New approaches need to be developed and evaluated.

In 2023, a review of 12 trials showed that offering financial incentives is highly effective for smoking cessation during pregnancy, with those offered incentives twice as likely to remain abstinent from smoking compared with those not offered incentives [10]. In the United Kingdom, since 2021 the National Institute of Health and Care Excellence has recommended financial incentives for pregnant women who smoke, based on their economic modelling demonstrating cost-effectiveness [11]. Such interventions are now being implemented in routine prenatal care [12]. Prompted by recent demonstrations of cost-effectiveness in UK and US trials [13, 14] and further evidence of effectiveness in a UK trial [15], the UK government announced that all pregnant women in England who smoke will be offered incentives to stop smoking by the end of 2024 [16].

It is plausible that extending the offer of incentives into the postpartum period will assist maintenance of smoking cessation. The above review [10] identified five US studies that offered incentives during postpartum [17–21], with incentives ranging from $100 for postpartum women and $50 for a significant-other supporter (SOS) over 2 months [17] to $520 for postpartum women over 3 months [21]. These incentives appeared to be acceptable to participants. However, women who smoked were randomized in early pregnancy to examine the impact of incentives on smoking cessation during pregnancy; therefore, it was not possible to examine the separate effect of postpartum incentives on maintenance of postpartum smoking cessation among those achieving abstinence at end-of-pregnancy. Moreover, the number of women abstinent at end-of-pregnancy was too small (range = 19–41 women) to examine trends among those offered incentives versus those not offered. This paper reports a large randomized controlled trial which is the first, to our knowledge, to test whether postpartum financial incentives can aid maintenance of postpartum smoking cessation. Specific hypotheses were that: (i) 12-months and 3-months incentives will be more effective than usual care (UC); (ii) 12-months incentives will be more effective than 3-months incentives; and (iii) there will be a significant linear trend in abstinence across the three study groups, with rates increasing from UC to 12-months incentives.

## METHODS

### Design

The FIPPS study (Financial Incentives for Prevention of Postpartum return to Smoking [22]) was a pragmatic, multi-centre, phase III, parallel-group, three-arm, individually randomized controlled trial. It compared smoking abstinence rates at 3 months and 1 year postpartum for three groups: (i) UC, (ii) UC plus financial incentives offered for up to 3 months postpartum, and (iii) UC plus incentives offered for 12 months post-partum among women who were abstinent from smoking at end-of-pregnancy.

### Participants

Eligible women were participating in a programme offering financial incentives for smoking cessation during pregnancy (see published protocol/Supporting information, Data S1: A [22]), between 34 weeks gestation and 2 weeks postpartum, self-reported not smoking a single puff of a cigarette for at least 4 weeks, exhaled carbon monoxide (CO) reading was < 4 parts per million (p.p.m.), aged 16 years or older, intended remaining abstinent from smoking after the birth, English speakers and willing and able to give written informed consent for participation. In order to take their own CO measurements, they required a mobile phone compatible with the iCO™ (single-person use) CO monitor (Bedfont Scientific Ltd, Maidstone, UK [23]) application. Recruitment was from National Health Service stop smoking services (midwife-led and non-midwife-led) serving four maternity hospitals in Greater Manchester, UK, covering large areas of deprivation and including a city, several provincial towns, suburban and rural areas. Births at the sites ranged from 2230 to 12 150 per year.

## Interventions

During postpartum, control participants received care as usual, with no support for avoiding return to smoking. During pregnancy all participants, as part of routine care, received brief, face-to-face, individual advice regarding maintaining smoking abstinence during both postpartum and long-term. All participants were offered a £20 voucher for completing research assessments at 3 months and 1 year postpartum.

All participants in the two individually delivered intervention groups received UC and were also offered financial incentives for up to either 3 or 12 months postpartum by experienced, trained stop smoking advisers. They could also identify a SOS to help them to remain abstinent, who was also offered incentives. Incentives were Love2shop shopping vouchers, given or posted. For participants, payments were conditional on self-report of not smoking a single puff of a cigarette since their last quit date during pregnancy and an exhaled CO reading of < 8 p.p.m. During pregnancy, due to metabolic and respiratory changes, a CO cut-off of < 4 p.p.m. is recommended [24, 25]; out of pregnancy a cut-off of < 8 p.p.m. is more standard [26]. For the SOS, the payment was conditional on an exhaled CO reading of < 8 p.p.m., irrespective of whether they had been a smoker. Initially, interventions were delivered face-to-face at a hospital facility. During COVID-19 restrictions, most participants opted for telephone contact (using iCO monitor) or a home visit, and the SOS was confirmed as abstinent based on self-report alone (see protocol for COVID-19 adaptations [22]). Interventions sessions lasted for approximately 7 minutes.

In the 3-months incentive group participants were offered up to £60 of incentives, with £20 offered at 1, 2 and 3 months postpartum. At 3 months postpartum, SOSs were offered a £60 voucher if both participant and SOS were validated as abstinent.

In the 12 months incentive group, in addition to the incentives offered to participants and SOSs in the 3 months group, participants were offered £60 at 6, 9 and 12 months postpartum. In total, this group was offered £300. All the interventions were delivered uniformly across the sites.

## Procedures

On joining the pregnancy stop smoking programme women were informed that, if they were abstinent at the end of their pregnancy, they may be invited to join a study examining the effects of offering shopping vouchers on abstinence during the first year after their baby's birth. Those reporting not currently smoking and confirmed as abstinent (CO < 4 p.p.m.) by the stop smoking service at approximately 32 weeks gestation were given a 'generic' participant information sheet. Stop smoking advisers enrolled participants at between 34 weeks gestation and 4 weeks postpartum. Baseline and consent questions were completed before the adviser requested automated randomized group allocation on-line, ensuring concealment, with the participant present. Participants were randomized to one of three conditions within site. During COVID-19 restrictions, when written consent for trial participation could not be obtained face-to-face, written or verbal consent was obtained by 'distanced' methods (see protocol [22]).

Randomization (1:1:1 allocation) was stratified by site, using randomly permuted blocks of varying size. The randomization sequence was computer-generated and stored in a secure online program. Due to the nature of the intervention, in this pragmatic trial, it was not possible to blind participants to treatment allocation, nor were the advisers conducting the assessments blinded to allocation, as the advisers both delivered the intervention and conducted assessments, with the assessments being part of the intervention. The statisticians were blinded to allocation.

The trial protocol was approved by the North-West-Liverpool Central Research Ethics Committee (ref: 18/NW/0838). Trained researchers at the University of Stirling added data to a secure trial database and conducted data monitoring (see Supporting information, Data S2: B). Trial planning, including preparation of participant materials, included two patient and public involvement and engagement (PPIE) representatives who had smoked during pregnancy. We carefully assessed the burden of the trial interventions on participants. There was additional PPIE representation on the Trial Steering Committee that included input on plans for dissemination of the findings.

## Measures

At 3 months and 1 year postpartum follow-ups, stop smoking service advisers conducted assessments and were trained to do so. Initially, advisers assessed participants' smoking status over the telephone (up to five contact attempts). Those reporting not smoking a single puff (since at least 4 weeks prior to randomization) were asked to biochemically verify their smoking status with their adviser at either a face-to-face appointment or remotely during COVID-19 restrictions, as outlined in the protocol [22].

The primary outcome was self-report of sustained, lapse-free, smoking abstinence at 1 year postpartum, biochemically validated by an exhaled CO reading of < 8 p.p.m., and/or saliva cotinine or anabasine estimation. Women were verified as not smoking if their saliva cotinine concentration was < 10 ng/ml [27], or where current nicotine replacement therapy or e-cigarette use was reported, saliva anabasine was ≤ 0.2 ng/ml [28]. Where possible, both a CO reading and saliva sample confirmed abstinence, where only one of these measures was collected that was used to confirm abstinence. At 3 months postpartum, if a participant could not be contacted or if they self-reported abstinence but this was not validated by a CO reading (due mainly to COVID restrictions), they could still satisfy the primary outcome if they were validated as abstinent at 1 year postpartum. If at 3 months they reported smoking or had a CO reading ≥ 8 p.p.m. they were counted as having relapsed for the primary outcome.

Secondary assessments, at 3 months and 1 year postpartum, were the proportion of women self-reporting: abstinence from

smoking; use of nicotine replacement therapy, electronic cigarettes and heat-not-burn products; a partner who smokes; smokers living in their home; use of additional smoking cessation support beyond that in the trial; and use of the iCO monitor beyond that required for assessments. We also assessed biochemically validated (CO < 8 p.p.m.) self-reported abstinence from smoking up to 3 months postpartum. Assessments for cost-effectiveness and process evaluation are reported in the protocol [22] and the findings will be reported elsewhere.

## Data analysis

Analyses followed a pre-specified statistical analysis plan (https://osf.io/nckj9/https://osf.io/nckj9/, registered 7 June 2022) using Stata (StataCorp, release 17; College Station, TX, USA) and SPSS version 29 (Chicago, IL, USA). Hypothesis tests were two-sided. The intention-to-treat population was defined as 'all participants who were randomly assigned to the study and eligible to participate'. The planned sample size was 900 participants (300 per trial group), giving 90% power at 1.7% significance, to detect a difference in abstinence rates across any two groups of 13.6%. The estimate of 13.6% difference was based on the difference found in a UK study of pregnancy incentives [29]. With the sample size achieved ($n = 462$), and the above estimate of effect sizes, we had 0.6 power for 3-month versus 12-month incentives and 0.82 and near 1.0 power for no incentives versus 3-month and 12-month incentives, respectively. For examining a linear contrast across the three groups we had almost 1.0 power.

Baseline data were summarized descriptively by study group for all participants, and for participants who provided smoking status for the primary outcome [30]. We used $\chi^2$ tests to compare follow-up rates between study groups. For analysis of biochemically validated smoking outcomes, where outcomes were missing participants were assumed to be smokers [26].

Analysis for the primary outcome used a mixed-effects logistic regression model with randomized treatment group as a fixed effect, and recruiting site adjusted for as a random effect (random intercept only, to control for non-independence of observations within sites) [31], with pairwise comparisons between treatment groups, using a significance level of $P < 0.017$ (Bonferroni correction for multiple comparisons [32]). Bayes factors (BFs) were produced using an on-line calculator (http://www.lifesci.sussex.ac.uk/home/Zoltan_Dienes/inference/Bayes.htm) to examine whether there was evidence for the alternative (H1) or null (H0) hypothesis. Usual conventions were applied (i.e. good evidence for H1 over H0 if BF > 3; good evidence for H0 over H1 if BF < 1/3; otherwise, inconclusive evidence). We set the hypothesized odds ratio (OR) to 1.5, but also examined the effect of varying the lower bound from 1.2 to 2, using a one-tailed test. We also looked for a linear trend in abstinence across the three groups, from control to 12-month incentives (significance $P < 0.05$).

We conducted secondary analyses for the primary outcome, adjusting for key baseline variables predicted to be related to postpartum smoking status [8, 33] (i.e. education, A-level or equivalent or higher versus lower qualifications), cigarette consumption before pregnancy, depression (Edinburgh Depression Scale score) [34] and age. We also conducted a sensitivity analysis to examine effects on the primary outcome for other baseline variables that had a marked difference between groups and were associated with smoking status. We compared rates of validation of smoking abstinence and sizes of effect of interventions between the pre- and post-COVID-19 periods (cut-off 16 March 2020) in sensitivity analyses to assess the impact of COVID on the primary analysis. For the primary outcome, sensitivity to missing data was assessed using three methods: complete case analysis, multiple imputation by chained equations and a pattern-mixture model to assess sensitivity to deviations from the missing data assumptions of the primary analysis.

Further secondary analysis, with the same adjustments as for the primary outcome, included group comparisons for self-reported smoking cessation at 3 months and 1 year postpartum and validated smoking cessation at 3 months postpartum. Descriptive statistics were generated for 3 months and 1 year postpartum assessments of use of nicotine products, smoking in the home, partner smoking status, use of additional smoking cessation support and use of the iCO monitor beyond that required for research assessments. The number/percentage of SOSs who received a £60 incentive was reported by study group. We added some outcomes that were not pre-specified: we presented the proportion in the 12-month incentives group verified as abstinent at 6 months and 9 months postpartum to show the progression of relapse across time; we reported the proportion counted as having returned to smoking by the first month postpartum, as this was notably high. No outcome data were excluded.

## FINDINGS

From 22 March 2019 to 31 August 2021, 661 women were screened, 180 of whom (27.2%) were ineligible; 481 (72.8%) participants were randomized (Figure 1). Subsequently, 18 participants were identified as being ineligible (due mainly to baseline CO reading > 3 p.p.m., $n = $ nine). The independent trial steering committee reviewed each case (blinded to study group) and recommended withdrawing all 18 participants [35]. A further participant was withdrawn due to the infant dying. Data for the remaining 462 individuals were analysed (12-month incentives $n = 159$, 3-month incentives $n = 154$, UC $n = 149$). Due to the interruptions of COVID-19, including lack of face-to-face screening of women's smoking status during pregnancy [36] and reduced staffing due to illness or 'shielding', trial recruitment did not meet the target of 900 participants randomized, despite an extended period of recruitment. We did not have the resources to further extend recruitment.
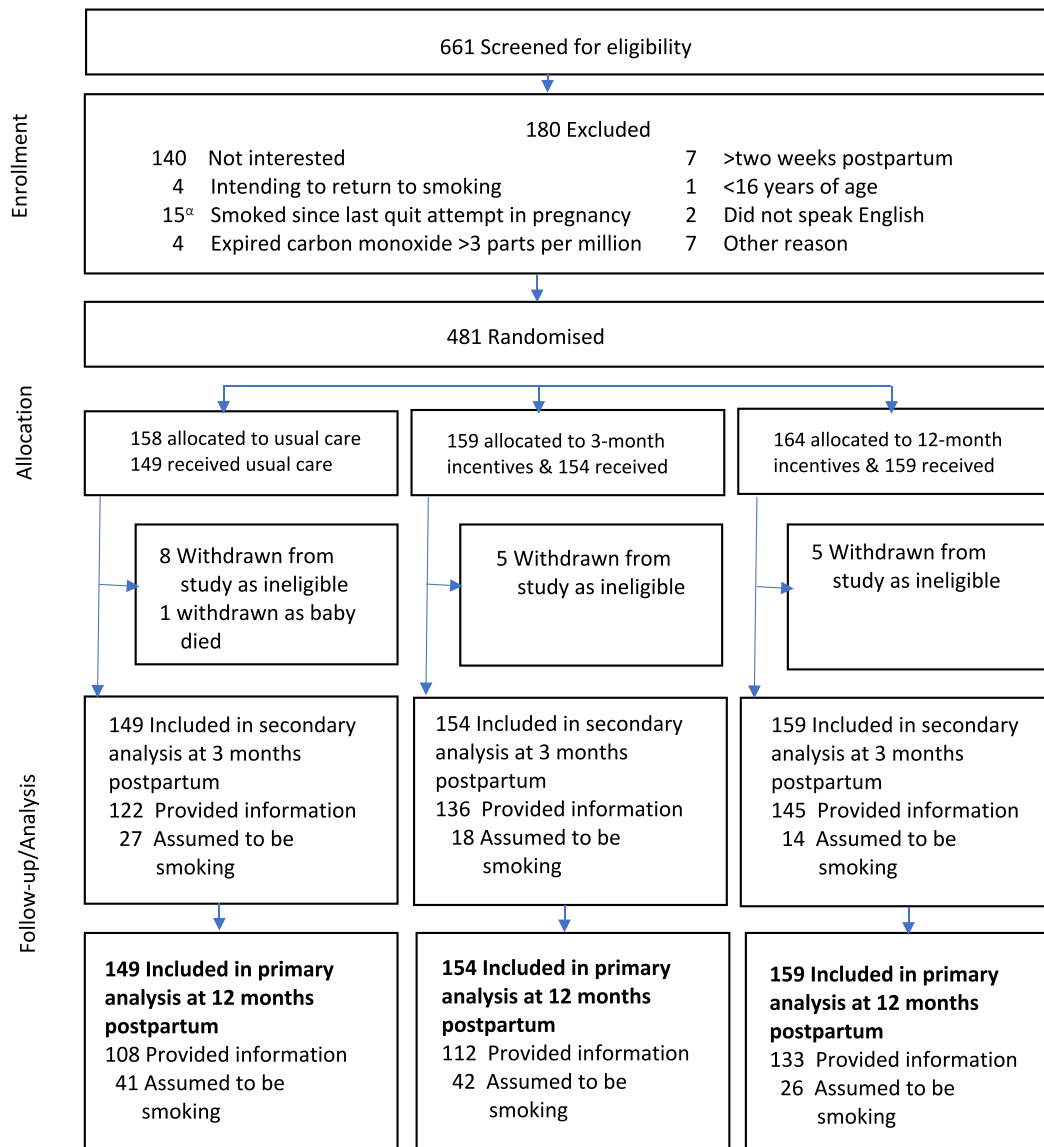
**FIGURE 1** Trial profile of potential participants, participants who were enrolled and randomly assigned to a group and participants whose data were analysed. [α] eligibility criterion was subsequently replaced with 'self-reported not smoking a single puff of a cigarette for at least 4 weeks', to include those who had had some earlier lapses but were abstinent ≥ 4 weeks. Those recruited before this amendment were all abstinent for ≥ 4 weeks, and following this amendment no one was excluded for having smoked in the last 4 weeks.

## Baseline data

The mean age of the 462 participants was 28.3 years; 87.2% were recruited in late pregnancy (mean gestation 36.4 weeks) and 12.8% joined in early postpartum (Table 1). In 95.5% of cases the intervention was delivered by a midwife-led stop smoking service; therefore, we did not adjust the analysis for type of service. At baseline, use of nicotine replacement therapy was reported by 13.2% of participants and e-cigarette use by 28.6%. On average, participants reported being abstinent from smoking for 22.7 weeks. The groups had similar baseline characteristics, except that the 12-month incentives group tended to report higher levels of education and was more likely to have a SOS than the other groups, the 12-month and UC groups reported more confidence for maintaining smoking

abstinence than the 3-month group, and the 3- and 12-month groups reported more use of nicotine replacement therapy and e-cigarettes than UC.

## Primary outcome

Table 2 presents the primary outcome analysis. Follow-ups were completed on 18 October 2022. Overall, 76.4% (353/462) of participants completed self-report of smoking status at 1 year postpartum, with rates of completion approximately 11% higher for 12-month incentives than the other two groups ($P = 0.029$). Baseline characteristics of those who did and did not self-report smoking status were similar (Table 1). There were some differences in characteristics of those who

**TABLE 1** Baseline characteristics of all participants in analysis and participants providing smoking status for primary outcome, by study group. Data are number (%) of participants unless otherwise stated.

| | All participants in analysis | | | | Participants who provided smoking status for primary outcome | | |
| --- | --- | --- | --- | --- | --- | --- | --- |
| | Usual care (n = 149) | 3-month incentives (n = 154) | 12-month incentives (n = 159) | Total (n = 462) | Usual care (n = 108) | 3-month incentives (n = 112) | 12-month incentives (n = 133) |
| Demographic characteristics | | | | | | | |
| Maternal age in years, mean (SD) | 27.7 (5.6) | 28.6 (5.4) | 28.6 (5.9) | 28.3 (5.7) | 27.6 (5.5) | 28.8 (5.4) | 28.7 (6.0) |
| A-level, degree or equivalent | 72 (48.3)[ml[2]] | 77 (50.0) | 93 (58.5) | 242 (52.4)[ml[2]] | 72 (50.9)[ml[2]] | 56 (50.0) | 81 (60.9) |
| White ethnicity | 140 (94.0) | 142 (92.2) | 145 (91.2) | 427 (92.4) | 103 (95.4) | 105 (93.8) | 121 (91.0) |
| Type of stop smoking service | | | | | | | |
| Midwife-led | 144 (96.6) | 145 (94.2) | 152 (95.6) | 441 (95.5) | 106 (98.1) | 107 (95.5) | 127 (95.5) |
| Smoking history | | | | | | | |
| Pre-pregnancy cigarettes smoked a day, mean (SD) | 12.9 (7.2)[ml[1]] | 13.5 (6.7) | 12.4 (6.8)[ml[2]] | 12.9 (6.9)[ml[3]] | 13.2 (7.0)[ml[1]] | 14.0 (6.9) | 12.5 (6.9)[ml[2]] |
| Weeks of continuous smoking abstinence, mean (SD) | 22.8 (6.4) | 22.1 (6.6)[ml[1]] | 23.3 (6.3)[ml[1]] | 22.7 (6.5)[ml[2]] | 22.8 (6.3) | 21.8 (6.8)[ml[1]] | 23.4 (6.4)[ml[1]] |
| Expired CO level p.p.m., mean (SD) | 1.1 (0.8) | 1.2 (0.7)[ml[1]a] | 1.2 (0.8)[ml[1]b] | 1.2 (0.8)[ml[2]] | 1.1 (0.8) | 1.2 (0.7)[ml[1]a] | 1.3 (0.8)[ml[1]b] |
| Very or extremely confident in maintaining smoking abstinence | 107 (71.8)[ml[1]] | 99 (64.3) | 110 (69.2) | 316 (68.4)[ml[1]] | 72 (66.7)[ml[1]] | 72 (64.3) | 89 (66.9) |
| Uses nicotine replacement therapy | 15 (10.1) | 22 (14.3) | 24 (15.1) | 61 (13.2) | 13 (12.0) | 15 (13.4) | 21 (15.8) |
| Uses electronic cigarettes | 36 (24.2) | 51 (33.1) | 45 (28.3) | 132 (28.6) | 25 (23.1) | 34 (30.4) | 42 (31.6) |
| Uses heat-not-burn | 4 (2.7) | 2 (1.3) | 4 (2.5) | 10 (2.2) | 4 (3.7) | 1 (0.9) | 4 (3.0) |
| Use of smoking cessation support beyond that in trial | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Partner smokes | 47 (31.5) | 49 (31.8) | 49 (30.8) | 145 (31.4) | 34 (31.5) | 36 (32.1) | 40 (30.1) |
| Living with smokers | 49 (32.9) | 56 (36.4) | 57 (35.8) | 162 (35.1) | 34 (31.5) | 42 (37.5) | 48 (36.1) |
| Has significant-other supporter | 66 (44.3) | 72 (46.8) | 86 (54.1) | 224 (48.5) | 49 (45.4) | 53 (47.3) | 72 (54.1) |
| Pregnancy | | | | | | | |
| Weeks pregnant, mean (SD)[c] | 36.4 (1.0) | 36.3 (1.0) | 36.5 (1.2) | 36.4 (1.1) | 36.4 (1.1) | 36.3 (1.0) | 36.5 (1.1) |
| Days postpartum, mean (SD)[d] | 8.1 (5.2) | 8.4 (4.1) | 7.6 (4.1) | 8.0 (4.4) | 7.7 (5.8) | 8.8 (4.7) | 7.3 (4.4) |
| Parity, mean (SD) | 1 (1.1)[ml[2]] | 1.2 (1.5) | 1.0 (1.1) | 1.1 (1.2)[ml[2]] | 0.9 (1.1)[ml[1]] | 1.2 (1.6) | 1.0 (1.1) |
| Intend to bottle and breastfeed | 25 (16.8) | 23 (14.9) | 30 (18.9) | 78 (16.9) | 16 (14.8) | 17 (15.2) | 25 (18.8) |
| Intend to breastfeed only | 77 (51.7) | 75 (48.7) | 78 (49.1) | 230 (49.8) | 58 (53.7) | 51 (45.5) | 69 (51.9) |
| Intend to breastfeed for ≥ 4 months | 54 (36.2) | 48 (31.2) | 48 (30.2) | 150 (32.5) | 40 (37.0) | 35 (31.3) | 43 (32.3) |

**TABLE 1** (Continued)

| | All participants in analysis | | | | Participants who provided smoking status for primary outcome | | |
|---|---|---|---|---|---|---|---|
| | Usual care (n = 149) | 3-month incentives (n = 154) | 12-month incentives (n = 159) | Total (n = 462) | Usual care (n = 108) | 3-month incentives (n = 112) | 12-month incentives (n = 133) |
| Alcohol use disorders identification, consumption | | | | | | | |
| Risk drinking (score ≥ 5) | 2 (1.3) | 4 (2.6) | 3 (1.9) | 9 (1.9) | 1 (0.9) | 1 (20.9) | 3 (2.3) |
| Edinburgh Depression Scale (EDS) | | | | | | | |
| Overall EDS scores, mean (SD) | 6.0 (5.0)[m[4]] | 5.4 (5.1)[m[5]] | 5.3 (4.7)[m[2]] | 5.6 (4.9)[m[11]] | 6.0 (5.0)[m[4]] | 5.4 (5.1)[m[5]] | 5.3 (4.7)[m[2]] |
| Major depressive disorder | | | | | | | |
| (EDS ≥ 11) | 29 (19.5)[m[4]] | 29 (18.8)[m[5]] | 27 (17.0)[m[2]] | 85 (18.4)[m[11]] | 22 (20.4)[m[4]] | 20 (17.9)[m[5]] | 23 (17.3)[m[2]] |

m[ ] Missing data [number missing]; SD = standard deviation; CO = carbon monoxide; p.p.m. = parts per million.
a Missing due to medical condition;
b missing due to COVID-19 distancing;
c relates to those recruited in pregnancy;
d relates to those recruited postpartum.

did and did not undergo biochemical verification of abstinence (see Supporting information, Data S3: C). Overall, among those reporting smoking abstinence, 75.3% underwent verification and rates of providing this verification were approximately 16% lower in the 3-month incentive group compared with the other groups (P = 0.063).

For the primary analysis, adjusting only for site, validated abstinence was higher for 12-month incentives (39.6%) compared with 3-month incentives (21.4%); adjusted odds ratio (aOR) 2.41, 95% CI = 1.46 to 3.96; percentage difference 18%, 95% CI = 8–28%), P = 0.001. The difference in validated abstinence between 12-month incentives and UC (28.2%) was not significant with the Bonferroni correction; aOR = 1.67, 95% CI = 1.04–2.70; percentage difference 11%, 95% CI = 1–22% (P = 0.035). Nor was the difference significant between 3-month incentives and UC (aOR = 0.69, 95% CI = 0.41–1.17); percentage difference 7% (95% CI = 16% lower to 3% higher), P = 0.174. We made the a priori decision to fit a model with centre as a random effect [31]. Despite the degree of clustering being negligible we retained this model, as it was pre-specified. In an alternative model specification including centre as a fixed effect there was no impact on study findings, nor was there a site × treatment interaction.

BFs indicated that for 12-month versus 3-month incentives, and for 12 months versus UC, there was good evidence for H1 (BF > 3). At a hypothesized effect size of 1.5, the BF for 3 months versus UC was 0.27, implying good evidence for H0, although inconclusive for an expected effect size of 1.37 or less. There was a significant linear trend in the proportion abstinent between UC, 3-month and 12-month incentives (P = 0.025), although ORs suggested a non-linear association. When examining the effects of pre- versus post-COVID periods on the primary outcome, and on rates of validation of self-reports, there were no apparent differences. Strenuous efforts were made to maintain study rigour, despite the disruption of COVID.

In a fully adjusted model, when further adjusting for pre-defined baseline maternal variables that were predicted to be related to smoking status, and for baseline variables that had a marked difference between groups and were associated with smoking status (i.e. whether support was provided by a SOS, intention to breastfeed, living with smokers, partner smokes), primary outcome findings were similar: validated smoking abstinence was higher for 12-month incentives compared with 3-month incentives (aOR = 2.25, 95% CI = 1.35–3.77, P = 0.002). The difference in validated abstinence between 12-month incentives and UC was not significant (aOR = 1.56, 95% CI = 0.95–2.57; P = 0.082), nor was there a significant difference between 3-month incentives and UC (aOR = 0.69, 95% CI = 0.40–1.19; P = 0.183).

The findings did not change in the complete case analysis (12-month versus 3-month incentives: aOR = 2.15, 95% CI = 1.27–3.66, P = 0.005; 12-month incentives versus UC: aOR = 1.41, 95% CI = 0.84–2.37, P = 0.187; 3-month incentives versus UC: aOR = 0.66, 95% CI = 0.37–1.15, P = 0.141) or by multiple imputation of chained equations (12-month versus 3-month incentives: aOR = 1.95, 95% CI = 1.16–3.29, P = 0.012; 12-month incentives versus UC: aOR = 1.32, 95% CI = 0.79–2.20, P = 0.274; 3-month incentives versus UC: aOR = 0.68, 95% CI = 0.39–1.20, P = 0.179).

**TABLE 2** Primary outcome derivation and primary analysis by study group.

| At 1-year postpartum | Usual care (n = 149) | 3-month incentives (n = 154) | 12-month incentives (n = 159) | Total (n = 462) |
|---|---|---|---|---|
| Self-reported smoking status[†] | | | | |
| Abstinent | 53/149 (35.6) | 53/154 (34.4) | 81/159 (50.9) | 187/462 (40.5) |
| Smoking | 55/149 (36.9) | 59/154 (38.3) | 52/159 (32.7) | 166/462 (35.9) |
| Missing self-report due to no contact | 41/149 (27.5) | 42/154 (27.3) | 26/159 (16.4) | 109/462 (23.6) |
| Self-reported as abstinent and underwent biochemical verification test | | | | |
| Yes | 45/56 (80.4) | 35/55 (63.6) | 69/87 (79.3) | 149/198 (75.3) |
| No[a] | 11/56 (19.6) | 20/55 (36.4) | 18/87 (20.7) | 49/198 (24.7) |
| Verification test changed outcome from abstinent to smoking (i.e. failed test) | | | | |
| Yes | 3/45 (6.7) | 2/35 (5.7) | 6/69 (8.7) | 11/149 (7.4) |
| No | 42/45 (93.3) | 33/35 (94.3) | 63/69 (91.3) | 138/149 (92.6) |
| Biochemically verified smoking status (primary analysis) | | | | |
| Abstinent | 42[b]/149 (28.2) | 33[c]/154 (21.4) | 63[d]/159 (39.6) | 138/462 (29.9) |
| Smoking | 107/149 (71.8) | 121/154 (78.6) | 96/159 (60.4) | 324/462 (70.1) |

Data are number (%) of participants.

[a]In five cases lack of a verification test was due to insufficient saliva to conduct the analysis (control = 1, 3-month incentives = 2, 12-month incentives = 3).

[b]Five participants had self-report only at 3-month follow-up and three could not be followed-up at 3 months.

[c]Four participants had self-report only at 3-month follow-up.

[d]10 participants had self-report only at 3-month follow-up.

[†]Group comparisons for self-reported abstinence, fully adjusted odds ratios (95% confidence intervals: 12-month versus 3-month incentives 1.90 (1.19−3.03), $P = 0.008$; 12-month incentives versus usual care 1.88 (1.17−3.03), $P = 0.009$; 3-month incentives versus usual care 0.99 (0.61−1.62), $P = 0.982$. Excludes 11 individuals who self-reported abstinence but failed verification test.

Pattern-mixture modelling showed that for the comparison of 12-month and 3-month incentives interpretation was robust to large deviations from the missing data assumptions of the primary analysis. For comparison of UC with the two incentive groups, the interpretation was less robust (Supporting information, see Data S4: D).

## Secondary outcomes

At 1 year postpartum, a significant difference was observed in self-reported abstinence for 12-month incentives compared with both 3-month incentives and UC, but not between 3-month incentives and UC (see Table 2). Other secondary and exploratory outcomes are summarized in Table 3. At 3 months postpartum, overall, 87.2% (403/462) of participants provided a self-report of smoking status, with rates higher in the incentive groups than UC ($P = 0.044$). Among those reporting smoking abstinence, 75.2% underwent biochemical verification, with similar rates among study groups ($P = 0.714$). At 3 months postpartum, there were no significant group differences for either self-reported or validated abstinence. The percentage of SOSs who received a £60 incentive (at 3 months postpartum) was similar in the two incentive groups. Two participants reported returning to smoking before the birth (3-month incentive group = 1, 12-month incentive group = 1). Initial relapse rates were high, with 41% (188/462) counted as returning to smoking in the first month postpartum [UC = 51% (76/149), 3-month incentives 35% (54/154), 12-month incentives 37% (58/159)]. In the 12-month incentives group, participants progressively returned to smoking between the 3-month and 1-year assessments; at 6 and 9 months postpartum 53% (85/159) and 46% (73/159), respectively, were validated as abstinent. At both 3-month and 1-year follow-ups, fewer than 8% of participants reported using nicotine replacement therapy, and more than a quarter reported using electronic cigarettes, having a partner who smokes and living with smokers.

## DISCUSSION

To our knowledge, this is the first study to examine the effectiveness of postpartum financial incentives to aid postpartum smoking cessation among women who smoked during pregnancy but had quit by the time their baby was born. It shows substantial interest in the intervention and that adding a 12-month programme of postpartum incentives to current cessation support for pregnant women in England can help to maintain smoking cessation compared with a 3-month programme. Offering up to £300 of incentives over 12 months postpartum achieved validated abstinence rates of 40%. This compared with rates of 21% when offering £120 over 3 months and rates of 28% for UC.

**TABLE 3** Secondary outcomes by study group. Data are number (%) of participants.

| | Usual care (n = 149) | 3-month incentives (n = 154) | 12-month incentives (n = 159) | Total (n = 462) |
|---|---|---|---|---|
| Self-reported smoking status at 3 months postpartum[†] | | | | |
| Abstinent | 100/149 (67.1) | 104/154 (67.5) | 123/159 (77.4) | 327/462 (70.8) |
| Smoking | 22/149 (14.8) | 32/154 (20.8) | 22/159 (13.8) | 76/462 (16.5) |
| Missing self-report due to no contact | 27/149 (18.1) | 18/154 (11.7) | 14/159 (8.8) | 59/462 (12.8) |
| Self-reported as abstinent at 3 months postpartum and underwent verification test[a] | | | | |
| Yes | 73/100 (73.0) | 81/104 (77.9) | 92/123 (74.8) | 246/327 (75.2) |
| No | 27/100 (27.0) | 23/104 (12.1) | 31/123 (25.2) | 81/327 (24.8) |
| Biochemical verification at 3 months postpartum[††] | | | | |
| Abstinent | 73/149 (49.0) | 81/154 (52.6) | 92/159 (57.9) | 246/462 (53.3) |
| Smoking | 76/149 (51.0) | 73/154 (57.4) | 67/159 (42.1) | 216/462 (46.8) |
| Uses NRT | | | | |
| At 3 months postpartum | 10/118 (8.5) | 8/128 (6.3) | 12/135 (8.9) | 30/381 (7.9) |
| At 1 year postpartum | 2/78 (2.6) | 4/74 (5.4) | 3/102 (2.9) | 9/254 (3.5) |
| Uses electronic-cigarettes | | | | |
| At 3 months postpartum | 25/118 (21.2) | 36/128 (28.1) | 39/135 (28.9) | 100/381 (26.2) |
| At 1 year postpartum | 20/78 (25.6) | 30/74 (40.5) | 31/102 (30.4) | 81/254 (31.9) |
| Uses heat-not-burn | | | | |
| At 3-months postpartum | 0/118 | 1/128 (0.8) | 1/135 (0.7) | 2/381 (0.5) |
| At 1 year postpartum | 0/78 | 0/74 | 0/102 | 0/254 |
| Additional use of iCO monitor for > 6 days | | | | |
| At 3 months postpartum | 1/73 (1.4) | 7/83 (8.4) | 2/8 (0.7) | 10/236 (4.2) |
| At 1 year postpartum | 0/54 | 2/52 (3.8) | 3/60 (5.0) | 5/166 (3.0) |
| Use of extra cessation support | | | | |
| At 3 months postpartum | 1/118 (0.8) | 0/128 | 0/135 | 1/381 (0.3) |
| At 1 year postpartum | 0/78 | 0/74 | 0/102 | 0/254 |
| Partner smokes | | | | |
| At 3 months postpartum | 26/118 (22.0) | 36/128 (28.1) | 39/135 (24.4) | 97/379 (25.6) |
| At 1 year postpartum | 28/78 (35.9) | 23/74 (31.1) | 21/101 (20.8) | 72/254 (28.4) |
| Living with smokers | | | | |
| At 3 months postpartum | 31/118 (26.3) | 38/127 (29.9) | 36/135 (26.7) | 105/380 (27.6) |
| At 1 year postpartum | 30/78 (38.5) | 23/74 (31.1) | 19/102 (18.6) | 72/254 (28.4) |
| SOS received incentive | NA | 33/72 (45.8) | 38/86 (44.2) | 71/158 (44.9) |

*Note*: Group comparisons for self-reported (†) and validated abstinence (††), respectively: fully adjusted odds ratios (ORs), 95% confidence intervals (CIs): 12-month versus 3-month incentives (1.45 (0.86–2.43), $P = 0.162$; 1.15 (0.72–1.83), $P = 0.561$); 12-month incentives versus UC (1.60 (0.95–2.69), $P = 0.075$; 1.39 (0.87–2.23), $P = 0.164$); 3-month incentives versus UC (1.11 (0.95–2.69), $P = 0.690$; 1.21 (0.76–1.95), $P = 0.420$).

Abbreviations: iCO = single-person use carbon monoxide monitor; NA = not applicable; NRT = nicotine replacement therapy; SOS = significant other supporter.

[a]In no cases did verification test change outcome from abstinent to smoking.

## Strengths and limitations

The high recruitment rate of 70%, together with no reports of study withdrawals, supports generalizability. Approximately three-quarters of participants were followed-up at 1-year postpartum, similar to the 6 months postpartum follow-up rate in a recent UK trial of incentives for smoking cessation during pregnancy [15]. Only approximately half of the target sample size was achieved; however, abstinence rates were higher than anticipated, which increased the power of the study, and our Bayesian approach suggested evidence for an effect. It may, however, still be underpowered, and this could explain the lack of significance for the comparison of 12-month incentives and UC. Our conservative approach of using a Bonferroni correction also contributed to the lack of significance for 12-month incentives versus UC. On reflection, considering the challenges of COVID and consequent reduced sample size, prior to commencing the analysis, we

would have been justified in adopting a revised analysis plan. This could have included two primary analyses, comparing each incentive intervention with UC using $P < 0.05$, and a secondary analysis comparing the incentive interventions using a Bonferroni correction, in which case the results would have been definitive. Follow-up rates were highest in the 12-month incentives group, consistent with evidence that incentives improve retention [37]. This may have increased abstinence rates in this group, as missing data were analysed as smokers. However, this does not seem to explain the findings, as results were similar with alternative approaches to dealing with missing data.

For the primary outcome, rates of providing biochemical verification were lower in the 3-month incentive group compared with the other groups, which may have led to underestimation of the effect of this intervention. However, this is unlikely to have affected the findings for the primary outcome, as self-reports of abstinence mirror findings for the primary outcome, and the verification test changed the outcome from abstinent to not abstinent in only a few cases (see Table 2). Some baseline characteristics of those providing versus not providing verification were different, although there was little evidence to suggest that the missingness mechanism differed by randomized group (Supporting information, Data S3: C). The primary outcome was assessed unblinded, but as the assessment involved biochemical verification we consider there to be a low risk of bias. We neglected to register the trial protocol until five participants had been recruited. However, as there was only a slight delay in registration, only a few participants had been randomized and no substantive changes were made to the methods after the trial started, we consider that this does not affect the transparency, validity or reliability of the data. The findings are specific to England and to those having received incentives for smoking cessation during pregnancy; in England, from 2024, all pregnant women who smoke will be offered financial incentives to stop smoking. This limits generalizability to other smokers who have not taken part in incentive schemes to help them stop smoking during pregnancy. A final limitation is that almost all participants were of white ethnicity, although this is consistent with previous UK trials of incentives for smoking cessation during pregnancy [15, 29].

## Comparisons with other studies

This was the first randomized controlled trial, to our knowledge, to examine whether offering postpartum financial incentives reduces postpartum smoking. It was also the first study to offer incentives up to 12 months after birth. Consistent with five trials of financial incentives for smoking cessation in pregnancy [17–21], postpartum incentives were considered acceptable by both participants and those offering the incentives (reported elsewhere, in the process evaluation). Consistent with one previous study providing postpartum incentives [17], the offer of incentives for a SOS was well received. Approximately half of participants recruited a SOS, with about half of these achieving an incentive payment.

## Implications for policy and research

The findings suggest that providing postpartum incentives to women who have quit smoking during pregnancy can help to maintain long-term abstinence. However, our results suggest that incentives need to be retained during a long period. We found no benefit for abstinence for 3-months postpartum incentives. There is promising, but not definite, evidence for 12-months incentives. There was more than a two-fold increase in abstinence compared with the 3-month intervention, but the comparison with UC was not significant using a Bonferroni correction. However, at the upper confidence interval, this comparison suggested a possible two- to threefold benefit for the 12-month intervention and a point estimate suggesting an effect (OR = 1.67) that is likely to be clinically meaningful.

A definitive trial is needed to confirm whether an incentives intervention for 12 months postpartum is effective compared with UC. The evidence from the present study could provide an informative prior for a Bayesian trial design [38]. It is important to assess abstinence in the long term, after incentives are withdrawn, and we are assessing abstinence in this trial beyond 2 years postpartum. Research should examine which format and incentive level, at what frequency and duration achieves the most effective and cost-effective outcome [39] and whether the intervention is generalizable to women not receiving pregnancy incentives. Relapse rates were high in the first month and a more intensive initial intervention may be needed; a recent trial offered 16 incentives over 3 months postpartum with promising results [21]. We were unable to examine how the effect of social support from a SOS plus incentives compares with incentives alone, and this merits investigation. Research needs to explore the potential benefits of combining postpartum incentives with other behavioural interventions (e.g. [40]) and with pharmacological interventions. Approximately a third of participants had a partner who smoked and/or lived with smokers. Interventions need evaluating which target these individuals, such as having a partner or household member who smokes increases risk of postpartum relapse [8], and household smoke is harmful to children [6]. Little is known about triggers to smoking relapse during postpartum (e.g. stress of childcare, mood disturbance) [41, 42]; these triggers need to be clearly identified, so that interventions can target them and support behaviour change.

### AUTHOR CONTRIBUTIONS

**Michael Ussher:** Conceptualization (lead); data curation (lead); formal analysis (supporting); funding acquisition (lead); investigation (lead); methodology (lead); project administration (lead); resources (lead); supervision (lead); validation (lead); writing—original draft (lead); writing—review and editing (lead). **Catherine Best:** Data curation (supporting); formal analysis (lead); investigation (supporting); methodology (supporting); project administration (supporting); validation (supporting); writing—original draft (supporting); writing—review and editing (supporting). **Sarah Lewis:** Formal analysis (supporting); methodology (supporting); writing—original draft (supporting); writing—review and editing (supporting). **Jennifer McKell:** Data curation (supporting);

## DATA AVAILABILITY STATEMENT

The datasets generated and analysed during the current study will be available on reasonable request to the chief investigator (Professor Michael Ussher, email: mussher@sgul.ac.uk) once the main findings of the trial have been accepted for publication, for up to 10 years. The researchers will decide whether to share data on an individual basis depending on the aims of the research and subject to a data sharing agreement. Individual de-identified participant data will be shared.

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## SUPPORTING INFORMATION

Additional supporting information can be found online in the Supporting Information section at the end of this article.